

# **CONSULTING SOLUTIONS**



As the global leader of temperature-controlled logistics solutions to the life sciences industry, we have the long-standing experience and expertise to deliver critical information to support your strategic business decisions for research, clinical and commercial programs.

Through Cryoport's Consulting Solutions, you have access to the industry's best technical resources in engineering, design and logistics. Delivering key business differentiators and risk mitigation processes, our experts support your distribution needs for critical materials, including research, clinical and commercial drug product materials.



#### SHIPPING RISK ASSESSMENT

Cryoport takes an unbiased approach to analyze historical Cryoportal® Logistics Management Platform data relative to your specific lanes and selected carriers.

The result is a Shipping Risk Assessment Report that includes a set of metrics, KPIs and supplemental information to guide your shipping plans.

#### SHIPPING LANE VALIDATION

Cryoport's shipping lane validation proactively determines and addresses threats that could negatively impact biological products or sample integrity during transportation in a quality technical report.

Our Quality team will work with you to develop and execute a Validation Protocol on your critical shipping lanes with real test shipments.





### TRAINING / ONBOARDING SERVICES

Our team provides comprehensive training covering Cryoport Products, Services and Technology. The training and onboarding is led by Cryoport Subject Matter Experts and can be done remotely or on site.

#### **SOPS AND DOCUMENTATION FOR SITES**

Standardized and clear-cut SOPs are essential to establish and sustain a robust Quality System.

Cryoport provides the documentation you need to understand and utilize our Cryoportal® Logistics Management Platform, Cryoport Express® Shippers and SmartPak II™ Condition Monitoring System.







#### **PACKAGING VALIDATION**

Cryoport provides Packaging Validation against IATA and ISTA standards. We cover all packaging including primary, secondary, tertiary and up to the shipper level.

Standard Packaging standards include:

ISTA 3A: Testing individually-packaged shippers through a parcel delivery system.

**ISTA 3B:** Testing shippers transported via pallet, either individually by design (shipper) or palletized through a motor carrier delivery system.

**ISTA 7E:** Testing the thermal performance of your packaging system using ISTA 7E summer and winter temperature profiles.

#### PACKAGING AND ACCESSORY DESIGN

The design of custom packaging and accessories are collaborative projects with support from Cryoport Engineering, Supply Chain, Operations, Quality and Customer Support teams. We encompass all phases of package and accessory design from concept development, product design, product development to product implementation.





#### **PROGRAM MANAGEMENT**

All Consulting projects are managed by our Program Management team to oversee all project activities through completion. A Program Manager is assigned to individual or bundled projects to ensure the successful implementation and execution of clinical trial preparations, commercial readiness and ongoing program support.

Your choice of a logistics partner impacts your materials, your data, your operations and, most importantly, your desired outcome. Cryoport will partner with you to provide the most comprehensive logistics platform to mitigate risk and ensure the quality of your materials. When the future of your product, research, therapy or patients is on the line, you want to place it in the hands of a partner you can trust.

When there's no room for error,

## TRUST CRYOPORT

#### **ABOUT CRYOPORT**

Cryoport is the premier provider of temperature-controlled solutions to the life sciences industry through our purpose-built proprietary packaging, information technology and specialized cold chain logistics expertise. We provide industry-leading shipping and storage logistics solutions for biologic materials, such as immunotherapies, stem cells, CAR T-cells and reproductive cells, for biopharmaceutical, IVF and animal health organizations around the world.

